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# Extra Care Services Tender Award

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**Committee considering report:** Executive on 27 July 2017

**Portfolio Member:** Councillor Rick Jones

**Date Portfolio Member agreed report:** 6 July 2017

**Report Author:** Robert Bradfield

**Forward Plan Ref:** EX3356

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## 1. Purpose of the Report

- 1.1 This paper seeks to inform the Executive of the tender process and seeks delegated authority to award the contract from the Executive.

## 2. Recommendation

- 2.1 This paper seeks delegated authority to award the contract.

## 3. Implications

- 3.1 **Financial:** Tender prices are an increase on previously tendered prices as of 2012, but remain under inflation (CPI measure). Contract prices also protect the Council against the next 5 years of inflation and National Living Wage increases.
- 3.2 **Policy:** Extra Care Schemes remain cost effective in comparison to residential care services, and domiciliary care services. There is scope to increase the offer of extra care services throughout the life of this contract.
- 3.3 **Personnel:** TUPE will apply for those employed by existing services, and the appointed provider will follow due process in relation to new arrangements for staff.
- 3.4 **Legal:** The procurement exercise should be in accordance with Public Contracts Regulations 2015 and a written contract would need to be in place before the commencement of services.
- 3.5 **Risk Management:** Financial risk is outlined in more detail in the part 2 paper. It is proposed that the prices received are competitive in the market at the time of submission.
- 3.6 **Property:** Providers will work in existing Extra Care Scheme properties in West Berkshire: Alice Bye Court, Audrey Needham House and Redwood House.
- 3.7 **Other:** n/a

#### 4. Other options considered

- 4.1 Not award contract and seek alternative arrangements, would be challenging given the notice period given to incumbent providers and lack of alternative provision for residents.

## Executive Summary

### 5. Introduction / Background

- 5.1 There are 3 extra care schemes in West Berks operated by three different registered social landlords - A2 Dominion, Housing 21 and Sovereign Housing. The care and support services are delivered by 3 different care agencies - Mears, Allied and Carewatch. These services were commissioned by the Council at different times over the last few years as the schemes came into operation.
- 5.2 The tender exercise has concluded, and award letters are being drafted. However, pricing schedules have been evaluated and are detailed in the Part 2 appendix.

### 6. Proposal

- 6.1 The Executive resolves to delegate authority to Head of Commissioning, in consultation with Head of Legal Services, to award and enter into an agreement with successful bidder.

### 7. Conclusion

- 7.1 The provision at 3 existing extra care schemes has been tendered as 1 service. It was anticipated that consolidating suppliers for the 3 schemes would reduce overall costs to WBC.
- 7.2 It is proposed that the model offered to the market has kept prices to a minimum, in comparison to tendering each individual site as one offer, which would have the potential impact of 3 different providers with separate management overheads.

### 8. Appendices

- 8.1 Appendix A – Supporting Information
- 8.2 Appendix B – Equalities Impact Assessment